

## **MEDIA KIT 2024**

CAPTURING THE BEST OF THE WORLD AROUND US



















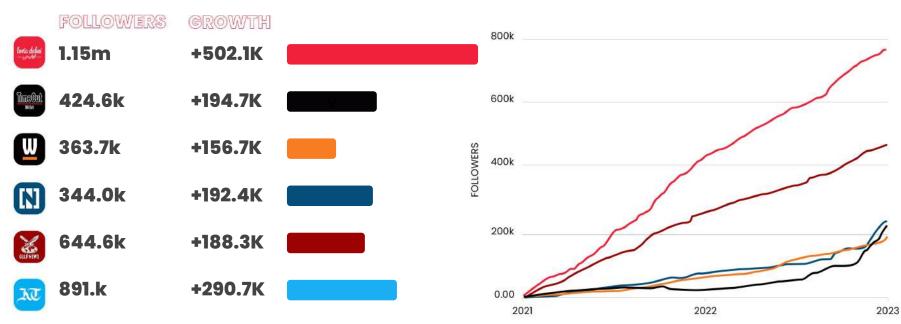








### #1 IN FOLLOWER GROWTH





### **MESSAGE FROM THE CEO**

To all our partners, past, current, and future,

Lovin Dubai is what started all this in 2015. A local news and entertainment platform, aiming to capture the zeitgeist (روح العصر) of the city. Fast approaching 10 years, the belief that a city like Dubai needed a young, vibrant digital platform to tell its story is now obvious in hindsight. Now present in 20 cities across the region, the same magic of Dubai-born content creators, along with community stories, is happening in Cairo, Beirut, Riyadh, Doha, Muscat, and Baghdad, to name a few. The region is beautiful, and each place has its own story. What's better than these evolving stories being told by people who care about where they are from, using the latest digital storytelling techniques?

For 2024, there is so much to look forward to; the region is full of life! We remain committed to bringing the best stories to our audiences digitally and being true to the Lovin brand. To do that, each city retains its local identity as more and more Lovin's pop up across the region.

We want to create with you a similar relationship to what we have with our audience, one of mutual trust. See the Lovin platform as an extension of your brand, applying what you believe. We are here to help you solve your business and marketing objectives.

Richard Fitzgerald, CEO & Founder, Augustus Media





### **MANIFESTO: LOVIN' LIFE**

### **OUR MANTRA**

Lovin is a local news & entertainment channel sharing the best of its city, informing using bitesize news, viral content, and community stories.

### **OUR LENS**

The heart of Lovin's content is centred on our readers enjoying life. Our tone is positive, upbeat, factual, and relevant to a local audience.





## WE ARE THE PLATFORM THAT HAS THE PULSE OF THE CITY

### "I GET ALL MY NEWS FROM LOVIN"

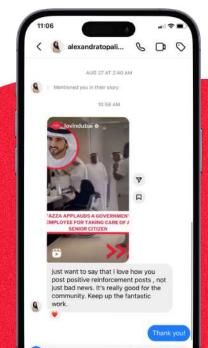
just want to say that I love how you post positive reinforcement posts , not just bad news. It's really good for the community. Keep up the fantastic work.

Shahad I Your Fav Housewife

Unless LovinDubai or UAE\_Barq announce it, I refuse to believe it's banned 😭 😉

Sylvia Elsa Reyna

Message lovin dubai, they had something similar to this a while back.









## LOVIN' DUBAI HAS BEEN MAKING THE CITY MORE EMPATHETIC, DAY BY DAY

lovin dubai — پوڤن ديي









### THE REGIONS LEADERS ENDORSE LOVIN'



"Thank you and great stuff you are doing"
- Noura Alkaabi,
Public Diplomacy, MOFA UAE



A social reshare from Princess Lateefa, Member of the Dubai Ruling Family

- Sheikha Lateefa Bint Maktoum



"I get emotional every time I pick up my phone and there's these two I guess their blogs maybe that I follow Lovin Saudi"

- Princess Reema Bin Bandar Al Saud, Saudi Ambassador to the USA









### **CELEBRITIES FOLLOW LOVIN'**



11.9M



Actor. Producer. Running in movies since 1981.



14.1M

Liked by



2,298 likes

Follow



**1.2M** 



Reply Hide See translation

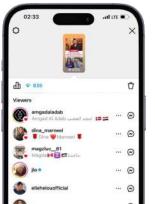


Following

**253M** 









## INFLUENCERS FAVOURITE MEDIA BRAND IN THE REGION



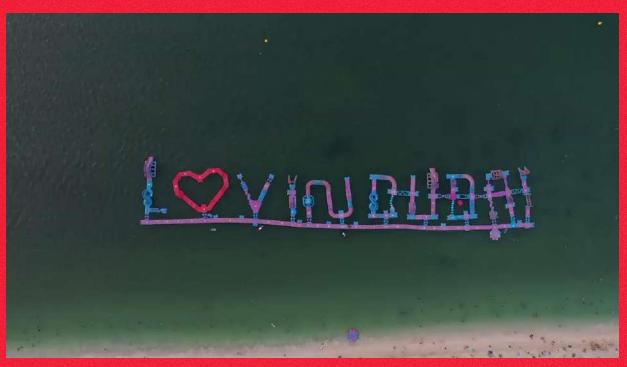








### **MAKING A SPLASH!**





## "OH LOVIN', YEAH THEY'RE EVERYWHERE"







O ZOMATO AWARDS



O BASEBALL UNITED









### **OUR LOYAL LOVIN' COMMUNITY**



priyanka\_anupillai 30w Awesome .. love @lovindubai page alot



shiningwith\_mystars 30w
Lovin Dubai has been my favorite
since the time I have moved to Dubai
12 years back.... I'm Lovin this page
Heartiest Congratulations you

شكرا لاختياركم لى ولاعادة نشر صورتي



itsmesenoritajane 30w We love you forever @lovindubai



9

Heartiest Congratulations you guys... We love you!! @lovindubai







Iovindubai 😻 30w





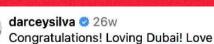


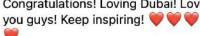
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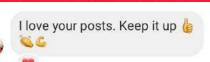


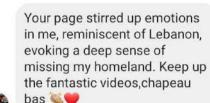
1 like Reply

















# LOVIN' IS IMMERSED IN THE COMMUNITIES DAILY LIFE BRINGING YOU...





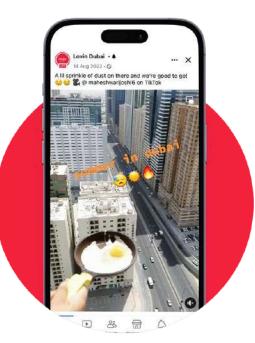
### **BREAKING NEWS**

1.6M REACH



### **VIRAL VIDEOS**

106M VIEWS



### **COMMUNITY STORIES**

600K+ ENGAGEMENT





### **EXPANSION**

What started in 2015 as Lovin Dubai and just 3 employees...

Has now blossomed into The Lovin Brand, the fastest growing media brand in the region, with a presence in over 20 Lovin Cities, a team of 90+ and still growing.

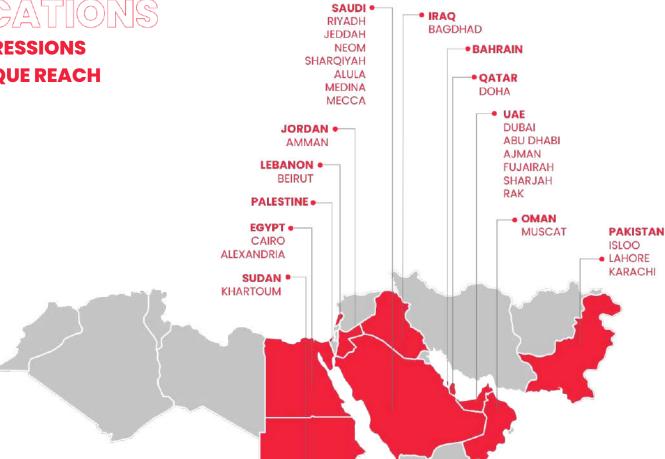
Lovin is committed to delivering the very best of each of its cities, providing an authentic local perspective through bitesize news and viral content, to bring the community together.



### **BASED IN KEY**

MENA LOCATIONS

72M MONTHLY IMPRESSIONS
23M MONTHLY UNIQUE REACH





## **LOVIN SOCIALS**

5.7M
FOLLOWERS

925M

1.2B
IMPRESSIONS

72M
AV. MONTHLY REACH

200M
ENGAGEMENT

23M
UNIQUE REACH MONTHLY



## **LOVIN WEBSITE**

3.3M
USERS

5.5M
PAGE VIEWS

70%
MOBILE USERS



## LOVIN APP & NEWSLETTER

16K
ACTIVE USERS

61%
ENGAGEMENT RATE

60K
NEWSLETTER USERS DATABASE



## **LOVIN SHOWS**

600K
ACTIVE USERS

14M
VIDEO VIEWS

15% ENGAGEMENT RATE



## OUR REACH 21 ACTIVE LOVIN CITIES AND COUNTING

The Lovin brand has the unique ability to reach users from a local perspective in each major city across the region

lovin	DUBAI	CAIRO	SAUDI	RIYADH	JEDDAH	SHARQIYAH	NEOM	ISLOO	BAHRAIN	MUSCAT	ABU DHABI
LOVIN MONTHLY REACH	16.2M*	2.9М	14M	11.5M*	700K	210K	100К	6K	220K	446K	1.7M*
POTENTIAL REACH	6.5M	15.5M	28.4M	9.8M	5.6M	4.9M	200К	1.7M	1.7M	2.1M	3.4M

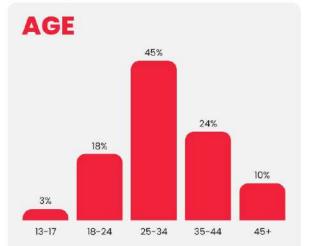
lovin	SHARJAH	DOHA	AMMAN	RAK	BEIRUT	LAHORE	KARACHI	KHARTOUM	PALESTINE	BAGHDAD
LOVIN MONTHLY REACH	560K	1.4M	962K	215K	300К	12.8K	161K	311К	71.3K	39.8К
POTENTIAL REACH	2.0M	2.8M	4.6M	477K	1.4M	7.6M	12M	3.2M	2.9M	9.2M

<sup>\*</sup> Repeated reach

<sup>\*\*</sup> Reaching everyone online in the UAE at least three times a month on average

### WHO ARE WE SPEAKING TO?

The Lovin audience is highly engaged comprising with **70%** of users falling in the demographic with the highest spending power.









**UAE** 

**210M** ANNUAL

**UNIQUE REACH** 

607M

**VIDEO VIEWS** 

اوۋن راك

862M

**IMPRESSIONS** 



lovin abu dhabi الوڤن أبوظيي

lovin dubai \_لوڤن دبي \_\_

lovin fujairah الوڤن فجيرة

lovin rak

**lovin Sharjah** \_\_قۇنى (اشارقة

lovin ajman - الوقن عجمان



**140M** 

**ANNUAL UNIQUE REACH**  **218M** 

**VIDEO VIEWS** 

**248M** 

**IMPRESSIONS** 

lovin riyadh

lovin sharqiyah

lovin jeddah الوڤره ودة\_\_

lovin neom

**KSA** 

### **QATAR**

23.7M

ANNUAL UNIQUE REACH

lovin doha \_ئوفى الدوردة 8.5M

**VIDEO VIEWS** 

28.5M

**IMPRESSIONS** 





44.3M

ANNUAL UNIQUE REACH

36.5M

**VIDEO VIEWS** 

**EGYPT** 

66.5M

**IMPRESSIONS** 

lovin cairo

### **OMAN**

**5M** 

ANNUAL UNIQUE REACH

lovin muscat

10.7M

VIDEO VIEWS

**20M** 

**IMPRESSIONS** 





ANNUAL UNIQUE REACH

21k
VIDEO VIEWS

JORDAN 50K

**IMPRESSIONS** 

lovin amman — يوڤن عمّان

### **LEBANON**

3.6M

ANNUAL

UNIQUE REACH

5.3M

**7M**IMPRESSIONS



**lovin beirut** \_ لوڤن بيروپ \_



800K

ANNUAL

UNIQUE REACH

1.6M
VIDEO VIEWS

PALESTINE 2M

**IMPRESSIONS** 

lovin palestine — ويُون فلسطين

## CREATING IMPACT THROUGH A DIGITAL LENS

### **TRUSTED**

The 'reliable' source of real time local news in the region.

### **ENGAGING**

Uncovering the stories that other outlets have missed, while creating thought provoking content that users talk about and share with peers.

### **POSITIVE**

Shining a light on positive community stories by delivering inspirational and wholesome content.



### **OUR LOVIN HOSTS**

Our passionate hosts are constantly working to elevate Lovin as the ultimate local news and entertainment channel in the Middle East. With a commitment to our local communities , we aim to be their trusted source, always.











lovin cairo

















### WHAT WE DO



**BRANDED CONTENT** 



CREATIVE IDEATION



**EVENT COVERAGE** 



AWARENESS



**STORY TELLING** 



AMPLIFICATION



### **HOW WE WORK WITH BRANDS**

We work with leading brands across the globe, creating and distributing native content across the Lovin Network.











### **WORKING WITH 1200+ BRANDS\* ACROSS THE REGION INCLUDING MANY OF THE WORLD'S LEADING BRANDS.**



























































## TANG ARABIA |

CGI VIDEO | RAMADAN CAMPAIGN

Lovin Dubai creatively utilized CGI technology in collaboration with Tang Arabia to welcome the Holy Month of Ramadan

760K

760K

10K





### MS TALKS 2.0 U NOVARTIS

SHOW PRODUCTION | NOVARTIS CAMPAIGN

Novartis collaborated with Lovin Dubai to launch the second season of the podcast MS Talks, to address the topic of multiple sclerosis and its misconceptions in society

6.5M

2.8M

459K

OTAL ENGAGEMENT







## BASEBALL UNITED A BASEBALL UNITED



#### MEDIA PARTNERSHIP CAMPAIGN

Lovin Dubai was a proud media partner of the first ever professional baseball exhibition in the middle east: 2023 All-Star Showcase, sharing content pre, during and post-event

800K

780K

7,903





## DCT | experience abu dhabí

### VIDEO PRODUCTION | RAMADAN 2023 CAMPAIGN

A successful month long campaign for Ramadan in collaboration with The Department of Culture and Tourism- Abu Dhabi. The Campaign showcased the very best cultural, culinary and event offerings across the Holy Month, through video production and native editorial coverage

**7.3M** 

6.6K







### DAMAC TAKEOVER DAMAC

#### GRAND TAKFOVER CAMPAIGN

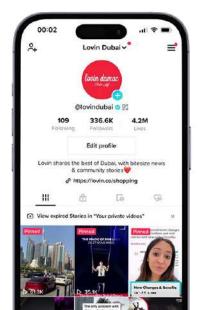
The Damac 40-year anniversary celebrations was an excellent example of a full Lovin Dubai social takeover. 'Lovin Damac' included changes in the logo across all social platforms, changes in cover photos, full website banners, stories, reels, and articles. The campaign generated over 3 million impressions Daily.

9.2M

6M TOTAL REACH **50k**TOTAL ENGAGEMENT











### **WHAT'S NEW**

### MARKETING FORMATS



#### **LOVIN HOUSE**

Take your event to the next level with the Lovin House on ground activation where the audience and influencers can capture and share content.



### **CGI VIDEOS**

Create attention grabbing viral videos with the use of CGI Technology.

We have a full service offering of production as well as distribution across Lovin Channels



#### **AI CAMPAIGNS**

Make your brand stand out with creative AI driven concepts that enhance user engagement.



#### WHITELISTED ADS

Optimize your paid media strategy by gaining access to Lovin accounts leveraging the audience on Lovin Platforms.



#### **GRID TAKEOVER**

Make a splash and enhance your brand presence by taking over the top row of the Lovin IG Grid!



## **OUR DIGITAL**

### MARKETING FORMATS

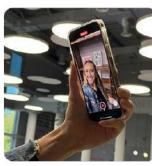












**DISPLAY** 

**SOCIAL** 

**VIDEO** 

SHOWS & PODCASTS

**NEWSLETTER** 

**FULL TAKEOVER** 

## **AMPLIFY YOUR BRAND WITH US**

HELLO@LOVIN.CO

GET IN TOUCH FOR MORE INFO