

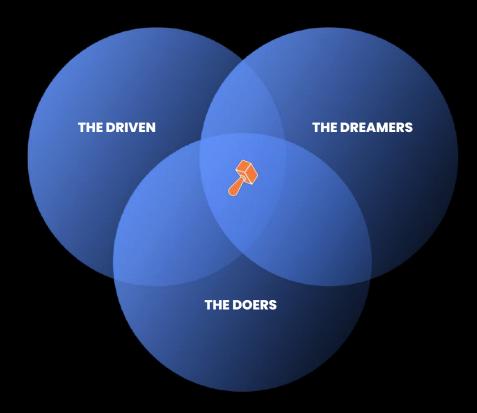
MEDIA KIT **2024** 







# THE IDEAL SPOT







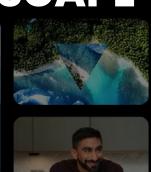
# **GLOBAL TITANS TRANSFORMING**

# THE REGION'S LANDSCAPE















# UNVEILING INSPIRING START UP SUCCESS NARRATIVES



Est in 2005, later in 2017 SOUQ was acquired by Amazon for a whopping amount of \$580 MILLION USD.



With more than 70
million users and almost
1 billion tracks played
per month, Anghami has
become a regional
pioneer in music
streaming, claiming
58% of market share.



In March 2019, Careem became the first unicorn exit in the MENA region, by being acquired by Uber for a groundbreaking USD 3.1 BILLION.



The Middle East's biggest courier company, announced the successful testing of its drone and roadside bot deliveries in Dubai as the company explores emerging delivery technologies and options to reduce its carbon footprint.

# THE NEXT WAVE OF UNICORNS





#### Jahez

Jahez achieved a stellar exit within five years of establishing itself, while delivering a cumulative 100 million meals to Saudi customers through 19,900 merchants and 52,400 delivery partners.

#### Kitopi

Tech-powered food company Kitopi became the third Middle Eastern unicorn after raising \$415 million in funding last year.



#### Tabby

Empowering Fintech
Growth in the MENA
Region, Tabby has struck
a significant deal with
J.P. Morgan, setting a
regional milestone as
the largest
asset-backed facility
obtained by a fintech
company in this territory.



#### Fawry

Fawry became Egypt's First Fintech Titan. The company made USD 5 billion in transaction volume last year.



#### Tamara

This pioneering fintech platform secures historic funding of USD 340 million, becoming the Kingdom's first homegrown unicorn.

# SPOTLIGHTING VISIONARY LEADERS DRIVING REGIONAL SPIRIT



#### Mohamed Ali Alabbar

A visionary and champion of innovative technologies, Alabbar has built a powerful investment portfolio in the technology sector. Launched **noon** in 2017, which has become the region's leading e-commerce platform and digital ecosystem.



#### Al Waleed Bin Talal Al Saudi

Prince Alwaleed has been hailed as one of the world's most influential names in investing. SAR 37 Billion, **Kingdom Holding Company** capital, SAR 49 Billion KHC Assets, 230 countries, and 13 sectors



Naquib Onsi Sawiris

Founder of Egypt's **Orascom Telecom Holding**, has stepped directly into the political realm in a bid to shape the country's future.



#### Hussain Sajwani

A self-made Emirati Businessman, Sajwani has been recognised as one of the most powerful Arabs. Founder of the global property development company, **DAMAC Properties.** Sajwani is a pioneer of the property market expansion in Dubai.



# REGIONAL SPORTS IGNITING PRESENT INSPIRATION



Tunisia's Ons Jabeur is the first Arab and first African woman to reach the Wimbledon final. Three finals. Three losses. That's Ons Jabeur's grand slam record.



Mohamed Salah has established himself not only as one of the most lethal finishers in football but also as an inspiration for young Arabs hoping to reach Europe's top leagues.



Saudi Arabia shocked Argentina in the World Cup on with a 2-1 victory over Lionel Messi's side, prompting an outpouring of Arab pride amidst the first staging of soccer's top tournament in the Middle East.



We witnessed history as Morocco won. Their team has made history, becoming the first Arab and African side to make it to the World Cup semi-finals. They beat yet another favourite, Portugal.

# SO, YOU THINK YOU HAVE A DREAM THAT'S TOO BIG TO ACHIEVE? THINK AGAIN.



# PAST TRIUMPHS IGNITING PRESENT INSPIRATION



# GLOBAL IMPACT ORIGINATING FROM THE REGION



## **SMASHI IN NUMBERS**

28 M

605K

TOTAL FOLLOWERS

45M

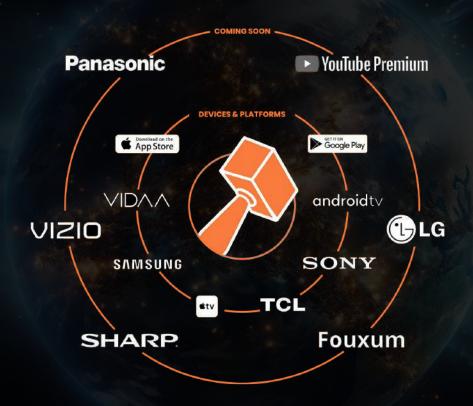
TOTAL IMPRESSIONS

14M

TOTAL VIDEO VIEWS

CONNECTING WITH AUDIENCES
ACROSS 40+ SOCIAL MEDIA PLATFORMS

# **SMASHI IS EVERYWHERE**



# **SMASHI VERTICALS**



**SPORTS** 

**BUSINESS** 

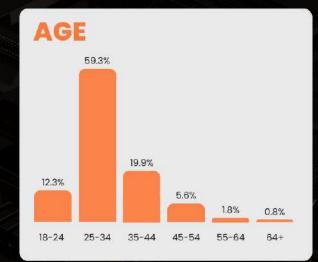
**ENTERTAINMENT** 



## **SMASHI SOCIAL PROFILES**



## **SMASHI AUDIENCE**



#### **NATIONALITY**



53.15% - UAE



16.8% - SAUDI ARABIA



11.69% - UNITED KINGDOM



10.39% - EGYPT



4.9% - GERMANY



3.07% - OTHER

# GENDER Female Male 52.4% 47.8%

#### **APP USAGE**



#### TOP AUDIENCE INTERESTS



**NEWS & POLITICS** 



**ENTERTAINMENT** 



**TECHNOLOGY** 



MEDIA



**FINANCE** 



TRAVEL



SPORTS



LIFESTYLE

# **SMASHI SPORTS**









We became the official broadcaster for local leagues in Basketball, Futsal, Volleyball and Handball. Smashi also produces and broadcasts the Emirates Drift Championship and the MINA Cup. Smashi Sports aim to make local sports more accessible, by broadcasting the live matches across the region, supported with on-demand recordings accessible across all social media platforms.















# **SMASHI SPORTS IN NUMBERS**









**TOTAL REACH** 

**TOTAL VIEWS** 

**TOTAL MATCHES STREAMED ACROSS THE YEAR** 

250+ 2.5K+

**TOTAL WATCH TIME** 

**LOCAL AUDIENCE SUBSCRIBERS** 

DATABASE

PAID SUBSCRIBERS

### **SMASHI BUSINESS**

**(7)** (0) (0) (0)







A business tech and culture content platform, about the latest from international companies and what's happening in the Arab region.

Highlighting entrepreneurship & tech news in the Middle East, with on-ground regional-host coverage and partnerships that represent the brands across business events.

Engaging interviews, top-line highlights and short-format videos showcasing the region's appetite for business and enterprising growth in Arabic.

TOTAL IMPRESSIONS

6.3M 4.4M

TOTAL REACH



## **SMASHI BUSINESS SHOW**

Smashi production extended to a new show in 2024 with "Smashi Business Daily"

Which is is a captivating daily show that delves into the dynamic world of business within the MENA region.

Hosted by 2 of Smashi business journalists and industry experts, the show provides a comprehensive platform for discussing the latest developments, trends, challenges, and success stories within the MENA region's business landscape. It aims to inform, educate, and inspire viewers with valuable insights, expert analysis, and thought-provoking discussions.





# **SMASHI BUSINESS DAILY**

Smashi Business Daily (Formerly Dubai Works) is where Smashi interviews the business leaders who make a difference in the MENA region.

# 5 YEARS 250 CEO'S & FOUNDERS 250,000 DOWNLOADS

# 4.5M 10K 120K

Total
Podcast
Social Reach

Average Monthly Listens Monthly Podcast Impressions



**(8)** (8) (9) (7) (5) (9) (9)



#### **SMASHI ENTERTAINMENT**

vibrant world of Middle Eastern entertainment.

Smashi Entertainment is a cutting-edge entertainment brand that aims to bring you the latest and most exciting news, trends, and updates from the

Our platform is designed to cater to the diverse tastes and interests of our audiences, providing a one-stop destination for all things related to news, celebrities, music, and more.



پسماشي smashi



# **SMASHIENTERTAINMENT**















**#1** Trending Snapchat Show in the Region

One of the biggest Snapchat show to hit MENA, Who's Crushing Social Media discusses the top trending news from influencers, viral videos, trending hashtags, entertainment, movies, and music in the region in Arabic.

2.26M 1.58B 334M

**SUBSCRIBERS** 

**UNIQUE TOP SNAP VIEWS**  WATCHED







A weekly show that gives you the latest news and trending stories from the world of football in Arabic.

108K 166M 7.43M

**SUBSCRIBERS** 

**UNIQUE TOP SNAP VIEWS** 

**MINUTES** WATCHED







# **PODCAST OVERVIEW**

The streaming and podcast industry continued to thrive in 2023, as evident by impressive macro data.

With a surge in popularity, podcasts saw a significant increase in downloads, reaching new heights. Streaming platforms like Anghami and Apple experienced substantial numbers, with respective downloads of **1.5K** and **23K**.

The year, 2023 also witnessed a remarkable **640K** unique views and a staggering total of **8M** views across various podcasts. This growth was further supported by a high returning listener rate of **92.14%**, indicating the sustained appeal and engagement of the medium.

Overall, the macro data reflects the continued expansion and influence of streaming and podcasts as preferred forms of entertainment and information consumption.



### **SMASHI PARTNERS**





























































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Arab Social Media Forum
 Arab Social Media Forum



TECHSPO

metacon



















WOW

SUMMIT







3AVE





















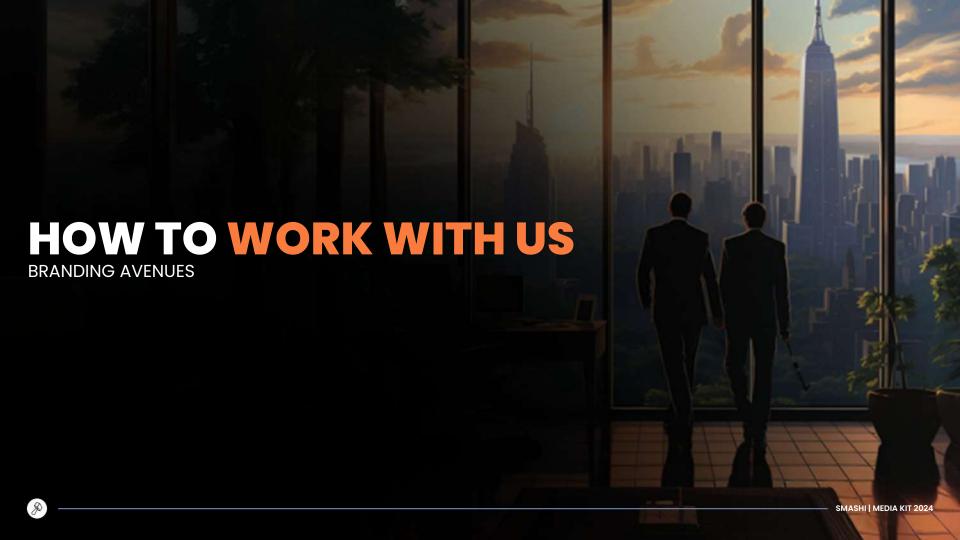






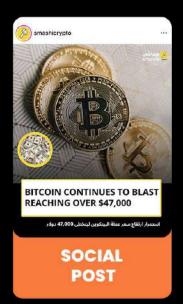






## **SOCIAL BRANDED CONTENT**

Across brand collaborations, we specialize in the content creation and distribution of compelling content tailored to Smashi's set of diverse audiences.











## **SMASHI PODCASTS**

Podcast advertising has proven to be highly effective as listeners tend to be very engaged with long-format content.

#### **Episode Advertising Opportunities:**

- Branded host read during podcast intro
- Brand advertisement during interval break
- Sponsor Thank you message to end episode
- Logo placement on video format ticker
- Product placement on video episode

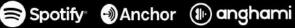
#### **Further Amplification:**

- Podcast episode on location
  - Podcast episode at an event open for an audience to video
  - Internal office setting or corporate event











# **SMASHIEVENTS**

Smashi is present across all the key events within the region and works with a number of them as media partners.

To support these events, we tap into our audience through our network, to help hype events and activations.

We use our influence to create buzz, deliver information and help sell tickets pre-event, during and post-event with live coverage and highlight videos.





# **SMASHI SHOWS**

Tap into the smashi audience by natively advertising your brand across a variety of different formats.

#### **Show Sponsorships:**

Seamless integration of brands contribute to heightened brand recognition and engagement, fostering a cohesive and compelling visual narrative.

#### **Brand Interviews:**

- Tell your brand story from your own perspective through interview segments on a Smashi Show
- Social Distribution of interview clips as well as additional press coverage on channels across the Augustus Umbrella

#### Mentions and custom segments:

- Host reads & mentions by Smashi host
- Add your tailored brand asset to integrated within the show
- LIVE

#### **Snapchat Ads:**

 Run ads across the region's top trending Snapchat shows under the Smashi verticals











## **CONNECTED TV ADVERTISING**

#### **Video Advertising:**

- Logo Placement
- Branded tickers
- Product Placement

#### **Addressable TV:**

Programmatic video advertising directly on live video player on our OTT and CTV apps

#### **Tech Partners:**

- Augustus Media partners with Google ad products and Teads OTT products
- Smashi offering is fully could based, from production, playout, transcoding and hosting with partners like AWS suite of products and more



## **SMASHI NEWSLETTERS**

The EDMs are designed with you in mind, highlighting your key messaging.

#### **Sponsored Newsletters:**

Email Newsletter have become one of the most common formats for getting business news and updates. Want to be in the front of the news?

Here's how!

#### **Bespoke EDMs:**

Have your own HTML email, or want us to create a bespoke email, our bespoke emails are dedicated to your brand, sharing your core messages to our audience.



Moate Hie Sunarfan

**GET IN TOUCH** EMPOWER YOUR BRAND'S VOICE WITH US HELLO@SMASHI.TV SMASHI I MEDIA KIT 2024